



Exclusive Buyout Option Agreement

RENT-A-RESORT GmbH will have the **exclusive right** to sell the buyout (privatisation) of:

Name of the Hotel / Resort:

Star rating: **Total No. of rooms:** **Country & area:**

Buyout date(s) from **to** /

Min. total price/night: **F&B included:** **Commission included:**%

...with a fixed “**Buyout Option**” as sales intermediary starting from the date of this agreement.

RENT-A-RESORT has an Option on the Buyout and will launch a Sales & Marketing campaign promoting the above date(s) in all relevant markets and will do its best to achieve the sales objective. On signature of this agreement, a full profile ad will be published in **RENT-A-RESORT DEALS** and communicated via all available sales channels and sales teams.

The Partner (hotel/resort or cruise) will deliver an attractive “starting from” price which will be published in the above mentioned ad.

The Option for the above date will be valid for Buyouts only. This allows the Partner to sell individual rooms and smaller groups which makes a Buyout impossible. RENT-A-RESORT will accept this decision without any claims.

The Partner will be entitled to release the “Buyout Option” 6 months prior to the date published upon notice to RENT-A-RESORT. The release date will go down to 3 months if the campaign starts less than 1 year before the “Buyout-Date” communicated.

RENT-A-RESORT will also accept to release the Option if the Partner can prove the client to be a repeating client for the property sold (minimum 2 events in the property in the last 5 years).

RENT-A-RESORT will be remunerated by a sales & marketing **commission of at least 10% once a contract is signed with a potential client.**

Name of the Hotel/Resort Partner:

Contact Person: **Date**

Place

Signature Partner

***Note:** Should the Partner for any reason not be willing to provide a fixed “Buyout Option”, RENT-A-RESORT agrees to also deliver the above-mentioned service at a fixed price as long as the offer is attractive enough for our clients. Please find more information [here](#).*