



Exclusive Buyout Option Agreement

RENT-A-RESORT GmbH will have the exclusive right to sell the exclusive rental (buyout) of:

Name of the Hotel / Resort:.....

Star rating: **Total No. of rooms:** **Country & area:**

Buyout date(s) from **to** /

Min. total price/night: **Commission included:**% **F&B included:**

...with a fixed "Buyout Option" as sales intermediary starting from the date of this agreement.

RENT-A-RESORT will launch a sales & marketing campaign promoting the above date(s) in all relevant markets and will make its best effort to achieve the sales objective. On signature of this agreement, a full profile ad will be published in [RENT-A-RESORT DEALS](#) and communicated via all available sales channels and sales teams.

RENT-A-RESORT will be remunerated by a sales & marketing commission of at least 10% once a contract is signed with a potential client. The Partner (hotel or cruise) will deliver an attractive rental price (a "starting at" price is fine for us) which will be published in the above mentioned ad.

The option for the above date will be valid for Buyouts only. This allows the Partner to sell individual rooms and smaller groups making a Buyout impossible. RENT-A-RESORT will accept this decision without any claims.

The Partner will be entitled to release the "Buyout Option" 6 months prior to the date published upon notice to RENT-A-RESORT. The release date will go down to 3 months if the campaign starts less than 1 year before the "Buyout-Date" communicated.

RENT-A-RESORT will also accept to release an option if the Partner can prove the client to be a repeating client for the property sold (minimum 2 events in the property in the last 5 years).

Name of the Hotel/Resort Partner:

Contact Person: Date

Place

Signature Partner

Note: Should the Partner be unable to provide a fixed "Buyout Option", RENT-A-RESORT agrees to deliver the above-mentioned service at a fixed price. You will find more information [here](#).